PECIAL REPORT OP 100 CHEMICAL DISTRIBUTORS



Sales (\$m) 311.7 305.5 285.1 273 264.8

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Europe chemical distribution leaders (2021 sales, \$m)

1					Sales (\$
-	Brenntag*	6,756.5	32	Gamma Chimica	311.7
2	HELM	3,457.3	33	Nortex	305.5
3	Tricon Energy	2,161.8	34	Telko	285.1
4	Univar Solutions*	1,971	35	Indukern	273
5 6	IMCD* Stockmeier Holding	1,897 1,803.2	36	ECEM European Chemical Marketing	264.8
7	Biesterfeld	1,803.2	37	Tennants Distribution	257.2
8	Kolmar Group	1,460	38	Norkem Holdings	256.2
9	Azelis	1,312.9	39	Grupo RNM	253.9
9 10		1,277.6	40	Donauchem	253.4
10	Quimidroga Barentz	1,104.7	40	Petrochem Middle East	243.7
12		877.4	41	KTM	243.7
12	Omya TER Group	870.3	42	Thommen-Furler	238.9
13 14	Hromatka Group	819.1	43	Bang & Bonsomer	238.9
14	Solvadis Group	770	44	ProChema	230.9
16	Safic-Alcan	740	45	ChemPartners	229
10	Nordmann, Rassmann	568.8			
17	•	566.6	47	Revada Group	204.8
	Ravago Chemicals		48	HARKE Group	203.6
19	Eigenmann & Veronelli	510.8	49	Julius Hoesch	202.4
20	Snetor	484	50	Grolman Group	191.1
21	Lehmann & Voss	417.4	51	Cellmark	183.7
22	DKSH Holding	399.2	52	Dolder Group	182
23	NAGASE & CO	371.7	53	KH Chemicals	180.9
24	Febo	352.7	54	Keyser & Mackay	179.7
25	Ruskhimset	350	55	ELTON Group	172.4
26	Jebsen & Jessen Group	342.4	56	Rainoldi	170.6
27	KRAHN Chemie	341.3	57	Grup Barcelonesa	165.6
28	Arkem Kimya	340	58	2M Group	161.8
29	United Trading System (UTS/ETC)	340	59	Aegean First Company (AFCO)	156
30	HSH Chemie	327.6	60	Penpet Petrochemical	153.9

tics, adhesives and construction chemicals: specialty chemicals for water treatment; functional additives and incredients for food and feed; specialty casings and packaging for food applications

Services: Technical expertise and field service; marketing; product formulation and blending; custom packaging; product development and testing in own laboratory; green chemistry product solutions; warehousing and supply chain management; vendor managed inventory; fire class 4.1 category certification for storage of highly flammable products

HAEFFNER 125 2021 SALES: \$147.9M (€130M) Asperg, Germany

www.hugohaeffner.com

CEOs: Jurgen Martin, Thomas Dassler Products: Water treatment chemicals; paints, ink, coatings, adhesive and resin additives; paint, textile and leather auxiliaries; food additives; feed additives; metal treatment chemicals; household and personal care ingredients; lubricant additives

Services: Mixing; blending and formulating; repackaging; contract packaging; warehousing of hazardous goods; just-in-time-delivery and application advice by highly skilled technical sales team: single sourcing

Assets: 6 facilities across Europe with tank farm for acids, lyes, solvents and hazard analysis and critical control points (HACCP); filling and blending area; 1 laboratory; 30 trucks Trading Sales: 10%

IMPAG GROUP



www.impag.com/www.impag.ch **CEO:** Remo Bernardi

Products: Coatings additives; anhydrides; acrylates; polyols; flame retardants; polyurethanes; green solvents; detergents; base chemicals; cosmetic functionals and active ingredients; food ingredients; pharmaceutical/APIs; oleochemicals

Services: Global logistics; global sourcing; storage; technical support; regulatory support; financing; packaging

Assets: 6 sales offices across Europe; 1 tank farm for liquid goods; filling line for chemicals; own applications lab

Trading Sales: 20%

Rank	Company	Sales (\$m)
61	Atlantic Chemicals Trading	153.6
62	Tillmanns	152.4
63	Metafrax Trading International	151.3
64	Haeffner	147.9
65	IMPAG Group	147.9
66	Algol Chemicals	147.9
67	Arpadis Benelux	145.1
68	Faravelli	144.1
69	CSC Jaeklechemie	136.9
70	NEO Chemical	134.5
71	STAUB & CO – SILBERMANN	132
72	Life Supplies	130.8
73	Atalant	129
74	Connect Chemicals Group	128
75	Ilario Ormezzano	126.5
76	Novasol Chemicals Group	122
77	Bodo Moller Chemie	120.1
78	C.H. Erbsloeh Group	120
79	URAI	119.5
80	MOGoil	114.9
81	Gadot Chemical Terminals	112.4
82	Will & Co	112.1
83	Quimdis	109.1
84	Unipex	107.3
85	CHIMPEX Industriale	105
86	Wego Chemical Group	104.8
87	Chem International (Chem Trading, Chem Distribution)	103.4
88	RAHN Group	99
89	Same Chemicals	93.9
90	Manuchar	89

ALGOL CHEMICALS 127 2021 SALES: \$147.9M (€130M) Espoo, Finland

www.algolchemicals.com **CEO:** Kalle Kettunen

Products: Chemicals for life sciences, food, feed, coatings, construction, roads, rubber, plastics, adhesives, metal treatment, water treatment, environmental

Services: Packaging; toll manufacturing; bulk breaking; tailor-made products; mixing; HSEQ

Assets: Warehouses; production plants

PRAKASH CHEMICALS 128 **INTERNATIONAL** 2021 SALES: \$140.6M

Vadodara, Gujarat, India. www.pciplindia.com

Managing Director: Manish K Shah

Products: Caustic soda flakes; TDI; benzyl alcohol; ethyl acetate; sodium sulphate anhydrous; cinnamic aldehyde; SLES; chlorinated paraffin wax; benzyl chloride; liquid glucose; DEP; dextrose monohydrate; hydrochloric acid; white oil; hydrogen peroxide; color speckles; liquid chlorine